

Agenda

- Innovations in Satellite Technology
- Satellite Use Cases





Building Blocks of Transformation

Spacecraft Innovation

Constellation Innovation

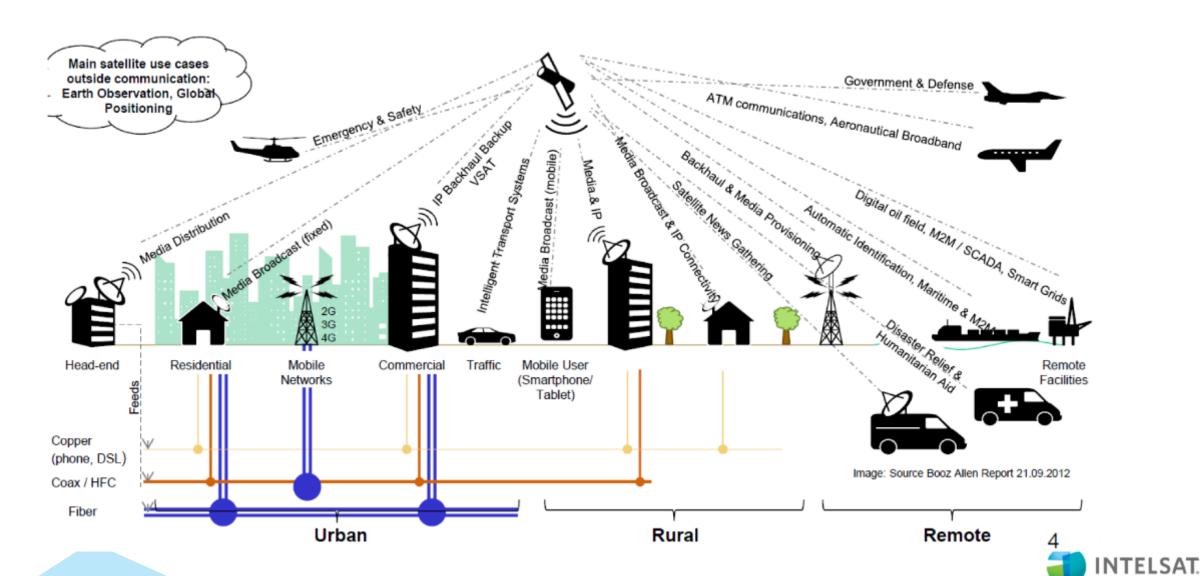
Ecosystem Innovation

Service Model Innovation



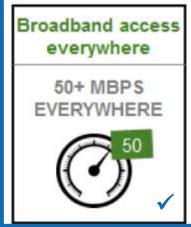


Satellite Uses

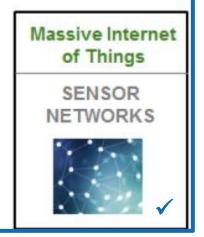


Where does Satellite Fit in to 5G?



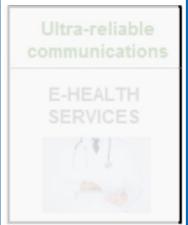














Source: 5G Use Case Families, NGMN 5G White Paper 2015





Use Case 1: Content Multicasting over Satellite



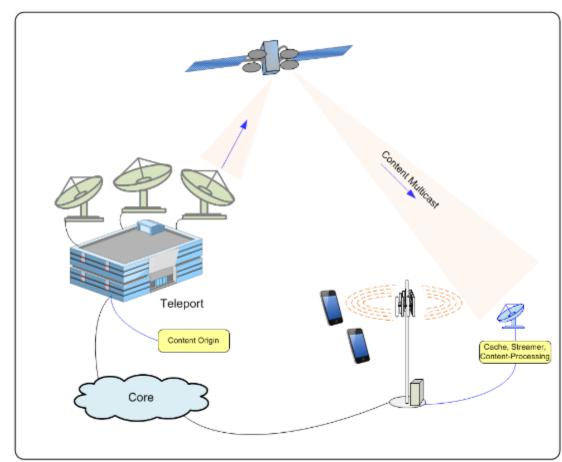
 Problem: A flood of requests for the same popular media content causes a surge in unicast requests that congests backhaul networks and results in a sub-optimal experience for all end-users

Satellite's Role:

- The same content can be multicast to an unlimited number of towers across a wide geographical area
- As a result the burden of such traffic surges can be taken off of the MNO backhaul networks
- The benefits of satellite can be further amplified by combining with caching at the edge via MEC

Satellite Benefits Delivered:

- Facilitates eMBB
- Cost savings for MNOs while improving 5G user experience





Use Case 2: Cellular Backhaul



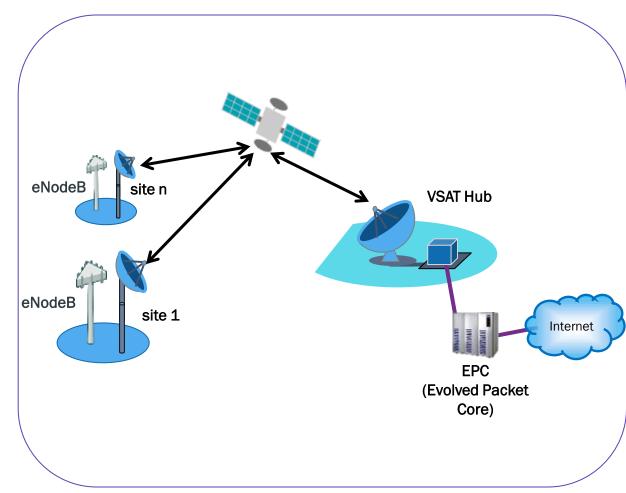
 Problem: Terrestrial backhaul connectivity is insufficient and/or unreliable and costly to upgrade

Satellite's Role:

- Satellites represent a pool of bandwidth that can be shared across multiple towers across a region, the pooled capacity can flexibly, cost-effectively and dynamically:
 - Provide connectivity where there is none
 - Allocate extra bandwidth to towers that need it
 - Provide DR when terrestrial networks become unusable
- Cellular backhaul over satellite is already provided in many regions for 3G and 4G networks

Satellite Benefits Delivered:

- Facilitates eMBB and uRLLC
- Cost savings for MNOs in deploying 5G in rural/developing regions





World's Leading MNO on Intelsat HTS Managed Service | 2.27 Gbps

Non-Rural + Rural

- Japan 100% coverage
- Superior performance of spot beams
- Flexibility for highly variable demand

Network Resiliency

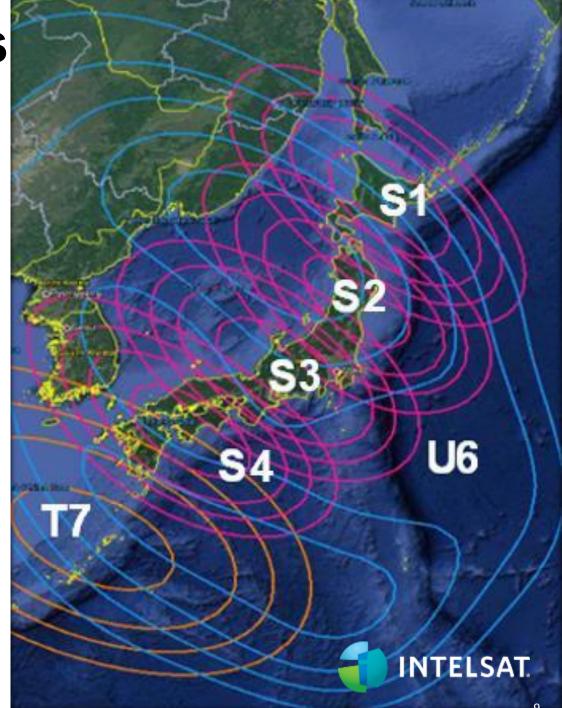
- Japan teleport infrastructure
- Fully geo redundant

Fully Redundant operations

Backup from US NOC

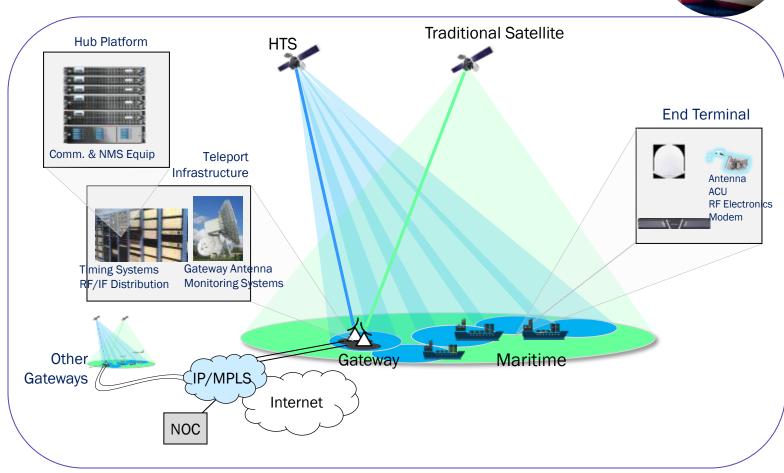
Customization

HTS Digital payload for high QoS



Use Case 3: Aero and Maritime

- Problem: Cellular towers cannot reach ships and planes en-route
- Satellite's Role:
 - Satellites offer high throughput broadband connectivity globally to ships and planes while en-route
 - Supports M2M, telematics, passenger Internet access, etc.
- Satellite Benefits Delivered:
 - Facilitates eMBB
 - Truly ubiquitous 5G user experience





Use Case 4: Connected Car



Problems:

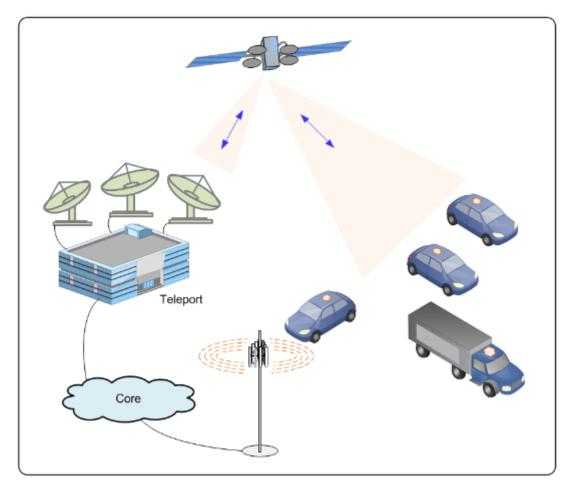
- 5G applications for connected cars become unavailable or unreliable outside of urban 5G coverage
- Same content or data being delivered to millions of vehicles simultaneously is cost prohibitive and risks congesting backhaul networks

Satellite's Role:

- Pick up connectivity whenever terrestrial networks are unavailable or insufficient
- Efficiently and cost-effectively multicasts popular infotainment content, or SOTA/FOTA data files

Satellite Benefits:

- Facilitates eMBB, uRLLC, mMTC
- Reduces costs for MNOs, auto manufacturers etc., enhances end-user experience





Use-Case 5: IoT



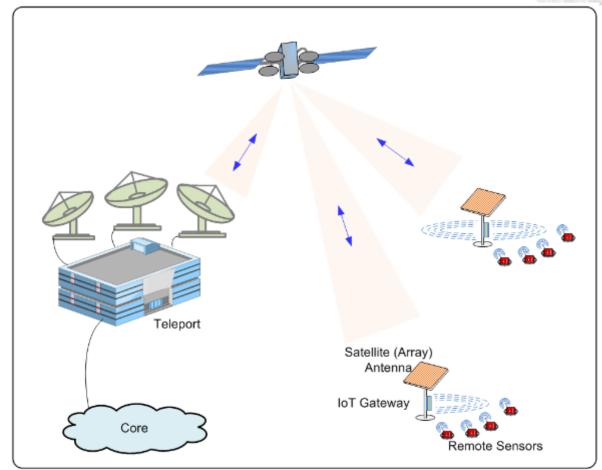
 Problem: 5G massive IoT applications unavailable on moving vehicles and costly to implement in rural locations such as in agriculture

Satellite's Role:

- Provide extension of coverage for massive IoT for cars, trucks, buses and trains.
- Support for 5G applications for IoT devices in rural locations without requiring costly updates to terrestrial network infrastructure

Satellite Benefits:

- Facilitates mMTC
- Reduces costs for MNOs and IoT service providers, expands reach of 5G IoT applications







Thank you

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